



D.N.
OWENS
ESTAB.
1911

OWENS
COMPANY

"Imagineering"

BUSINESS FORMS
EQUIPMENT
SUPPLIES

TELEPHONE DISTRICT 7-6987

913-12TH STREET, N. W., WASHINGTON, D. C. 20005

SIGNIFICANT FACTS ABOUT MOTORIZED FULLSPACE EQUIPMENT

1. WHAT IS FULLSPACE? IT IS WHAT THE NAME IMPLIES--SPACE FILLED WITH SHELVING UNITS INSTEAD OF AISLES. JUST ONE AISLE TO SERVE MANY UNITS. FULLSPACE IS (MOBILE-MOVABLE) SHELF FILING OR SHELF STORAGE.
2. MANUAL AND MOTORIZED FULLSPACE IS MANUFACTURED IN THE UNITED STATES BY LUNDIA, MYERS INDUSTRIES, INC., DECATUR, ILLINOIS--MANUFACTURERS OF PREFABRICATED ADJUSTABLE SHELVING FOR OVER 50 YEARS.
3. D. N. OWENS COMPANY, LOCAL SALES AND SERVICE AGENT FOR LUNDIA, WAS ESTABLISHED IN 1911--OVER 57 YEARS IN THIS AREA.
4. MOTORIZED FULLSPACE SAVES 50% OR MORE OF FLOOR SPACE COMPARED WITH: FILE CABINETS; SHELF FILES FOR RECORDS; OR SHELVING FOR STORAGE OF SUPPLIES. THIS RESULTS IN A SUBSTANTIAL SAVING IN RENTAL OR BUILDING COST.
5. DESIGNED PRIMARILY TO MOVE HEAVY LOADS--FROM 45,000 TO 75,000 POUNDS--QUICKLY AND EASILY (8 TO 10 SECONDS).
6. MAXIMUM LENGTH OF ANY INSTALLATION IS 15 FEET.
7. DEPTH OF SHELVES--12 INCHES, 15 INCHES, 18 INCHES (SPECIAL SIZES AVAILABLE WHEN REQUIRED).
8. HEIGHT--MAXIMUM AT PRESENT IS 88 INCHES. 108 TO 120 INCHES WILL BE AVAILABLE IN THE FUTURE.
9. ACCESSIBILITY--AISLE IS WIDE ENOUGH FOR TWO PERSONS, AND LONG ENOUGH FOR 8 TO 10 PERSONS. CONVENTIONAL FILING CABINETS ALLOW ONLY ONE PERSON TO A FILE CABINET.
10. FULLSPACE COMPACTS REQUIRED OFFICE SPACE AND ELIMINATES MOST OF THE WALKING AND WAITING TIME USUALLY EXPERIENCED IN A LARGE OFFICE AREA.
11. COST OF LETTER SIZE UNITS IS APPROXIMATELY 75¢ to \$1.25 PER FILING INCH--DEPENDING UPON FEATURES.
12. WILL FULLSPACE FIT YOUR FILING SYSTEM?
 - (a) YES, GENERALLY
 - (b) D. N. OWENS COMPANY PROVIDES NO COST, NO OBLIGATION SURVEY SERVICE TO DETERMINE APPLICABILITY.

13. WILL PERSONNEL LIKE IT?
YES!! USING THE PEDAL IS EASIER THAN OPENING DRAWERS; THEY WON'T HAVE TO WALK SO FAR EACH DAY. CAN CONSOLIDATE RECORDS AREA AND HAVE LESS WALKING FROM THEIR DESKS TO FILES.
14. SAFETY: NO ACCIDENTS FROM TRIPPING OVER RAILS IN 1,800 INSTALLATIONS OF FULLSPACE.
15. DECKING BETWEEN RAILS FOR TAKING CARTS INTO THE AISLES CAN BE DONE, BUT IT ADDS CONSIDERABLY TO THE COST OF THE UNITS AND HUNDREDS OF USERS FIND IT UNNECESSARY.
16. DELIVERY TIME IS 60 TO 120 DAYS DEPENDING UPON FEATURES.
17. LOCAL SERVICE PROVIDED BY FACTORY-TRAINED PERSONNEL LOCATED IN THE D. C. AREA. MOST PARTS ARE AVAILABLE LOCALLY.
18. RECORDS ARE ALWAYS AVAILABLE; IN CASE OF POWER FAILURE, UNITS CAN BE MOVED MANUALLY.
19. MAJOR REPAIRS OR SERVICE PROVIDED BY LUNDIA ENGINEERS ON 24 HOUR NOTICE.
20. THE POWER UNIT WILL HAVE A ONE YEAR GUARANTEE ON PARTS AND LABOR SUBJECT TO ITS USE WITHIN THE LIMITATIONS PRESCRIBED HERE. PARTS FAILURE DUE TO IMPROPER VOLTAGE, IMPROPER USAGE AND MAINTENANCE, AND ACTS OF GOD ARE NOT COVERED UNDER THIS GUARANTEE.
21. MOTORIZED FULLSPACE IS NOT ON THE G.S.A. SCHEDULE BECAUSE IT IS NOT BOUGHT ON A UNIT OR ITEM BASIS. IT IS CUSTOM TAILORED FROM AN EQUIPMENT AND SYSTEMS' POINT OF VIEW.

FACTS ABOUT DISPLAY UNIT AT D. N. OWENS COMPANY

1. 2 STATIONARY AND 5 MOVABLE UNITS, 88" HIGH BY 12 FEET LONG WITH VARIOUS SHELF DEPTHS.
2. CAPACITY: 11,600 FILE INCHES.
3. EQUIVALENT TO CAPACITY OF 93 5-DRAWER FILES.
4. FLOOR SPACE REQUIRED: 192 SQUARE FEET.
5. FLOOR SPACE REQUIRED FOR 93 5-DRAWER FILE CABINETS: 558 SQUARE FEET.
6. SPACE SAVED OVER FILE CABINETS: 366 SQUARE FEET.
7. PERCENTAGE OF SPACE SAVED: 65.5%.
8. INSTALLATION TIME FOR THIS UNIT WAS TWO DAYS.